## Commercial Terms & Pricing

## Commercials

Program Cost = Rs.35,000 per student per year of 100 hours\*

Minimum Commit = 480 students per year

Minimum Commit Per Specialization = 60

Maximum students per Class/ Section = 120

## **Payment Terms**

- 1. Payment: 30% payment at the time of Agreement Signing and Balance before starting the first Batch or within 2 months of Agreement Signing, whichever is earlier.
- 2. The above price is excluding GST or any other taxes as levied by Govt.
- 3. As a Goodwill gesture, we are offering a discount of 10% on the above mentioned price of Rs.35,000, so the effective price will be Rs.31,500 + GST.

<sup>\*\*</sup> We are authorized to present this proposal to you as Hitachi Vantara authorized partner and accordingly submit this proposal for your kind consideration and approval.